

From: Lunardi, Jeff (DMAS) <Jeff.Lunardi@dmas.virginia.gov>
Sent: Tuesday, June 11, 2024 9:54 PM
To: Roberts, Cheryl (DMAS) <Cheryl.Roberts@dmas.virginia.gov>
Subject: RE: Tribal Provider Next Steps

Thank you!

From: Roberts, Cheryl (DMAS) <Cheryl.Roberts@dmas.virginia.gov>
Sent: Tuesday, June 11, 2024 3:09 PM
To: Lunardi, Jeff (DMAS) <Jeff.Lunardi@dmas.virginia.gov>
Subject: Re: Tribal Provider Next Steps

I will see if their directors can help

Cheryl Roberts
Agency Director
DMAS

From: Lunardi, Jeff (DMAS) <Jeff.Lunardi@dmas.virginia.gov>
Sent: Tuesday, June 11, 2024 11:50 AM
To: Nixon, Sevda (DMAS) <Sevda.Nixon@dmas.virginia.gov>; Martin, Nichole (DMAS) <Nichole.Martin@dmas.virginia.gov>; Pelletier, Cat (DMAS) <Caitlin.Pelletier@dmas.virginia.gov>; Richardson, Hope (DMAS) <Hope.Richardson@dmas.virginia.gov>; McCormick, Brian (DMAS) <Brian.McCormick@dmas.virginia.gov>; Miller, Eileen (DMAS) <Eileen.Miller@dmas.virginia.gov>; Rachel, Jason (DMAS) <Jason.Rachel@dmas.virginia.gov>; Gupta, Rashmi (DMAS) <Rashmi.Gupta@dmas.virginia.gov>; Veeramgari, Indu (DMAS) <Indu.Veeramgari@dmas.virginia.gov>; Harsh, Deepa (DMAS) <Deepa.Harsh1@dmas.virginia.gov>; Cariano, Sara (DMAS) <Sara.Cariano@dmas.virginia.gov>; Lewis, Tiaa (DMAS) <Tiaa.Lewis@dmas.virginia.gov>
Cc: Roberts, Cheryl (DMAS) <Cheryl.Roberts@dmas.virginia.gov>; Fegans, Adrienne (DMAS) <Adrienne.Fegans@dmas.virginia.gov>; Whitlock, Tammy (DMAS) <tammy.whitlock@dmas.virginia.gov>; Gordon, Chris (DMAS) <Chris.Gordon@dmas.virginia.gov>; Hatton, Sarah (DMAS) <Sarah.Hatton@dmas.virginia.gov>; Muchowski, Jarek (DMAS) <Jaroslaw.Muchowski@dmas.virginia.gov>; Weatherford, Tina (DMAS) <Tina.Weatherford@dmas.virginia.gov>; Anneschini, Jessica (DMAS) <Jessica.Annecchini@dmas.virginia.gov>
Subject: RE: Tribal Provider Next Steps

Teams:

Thank you for your work as we dive into this. As a reminder, please limit email communications and use the SharePoint site for document storage/organization.

I wanted to let the teams know that we received a very helpful 'other state' comparison from Elevance Health (Anthem's parent company). The Anthem VA Medicaid staff reached out to their national team and came back with the document. I posted it in the main page on the SharePoint site.

Also, through the call with Fishing Point on Monday, as well as the follow-up from Elevance, these states were highlighted as potentially useful comparisons:

- Oklahoma
- New Mexico
- Texas
- North Carolina

We'll reconvene next week (6/20) for a status update.

Jeff

From: Lunardi, Jeff (DMAS)
Sent: Thursday, June 6, 2024 11:07 AM
To: Nixon, Sevda (DMAS) <Sevda.Nixon@dmas.virginia.gov>; Martin, Nichole (DMAS) <Nichole.Martin@dmas.virginia.gov>; Pelletier, Cat (DMAS) <Caitlin.Pelletier@dmas.virginia.gov>; Richardson, Hope (DMAS) <Hope.Richardson@dmas.virginia.gov>; McCormick, Brian (DMAS) <Brian.McCormick@dmas.virginia.gov>; Miller, Eileen (DMAS) <Eileen.Miller@dmas.virginia.gov>; Rachel, Jason (DMAS) <Jason.Rachel@dmas.virginia.gov>; Gupta, Rashmi (DMAS) <Rashmi.Gupta@dmas.virginia.gov>; Veeramgari, Indu (DMAS) <Indu.Veeramgari@dmas.virginia.gov>; Harsh, Deepa (DMAS) <Deepa.Harsh1@dmas.virginia.gov>; Cariano, Sara (DMAS) <Sara.Cariano@dmas.virginia.gov>; Lewis, Tiaa (DMAS) <Tiaa.Lewis@dmas.virginia.gov>
Cc: Roberts, Cheryl (DMAS) <Cheryl.Roberts@dmas.virginia.gov>; Fegans, Adrienne (DMAS) <Adrienne.Fegans@dmas.virginia.gov>; Whitlock, Tammy (DMAS) <tammy.whitlock@dmas.virginia.gov>; Gordon, Chris (DMAS) <Chris.Gordon@dmas.virginia.gov>; Hatton, Sarah (DMAS) <Sarah.Hatton@dmas.virginia.gov>; Muchowski, Jarek (DMAS) <Jaroslaw.Muchowski@dmas.virginia.gov>; Weatherford, Tina (DMAS) <Tina.Weatherford@dmas.virginia.gov>; Anneschini, Jessica (DMAS) <Jessica.Annecchini@dmas.virginia.gov>
Subject: Tribal Provider Next Steps

Hi Everyone,

First, let me thank everyone who has been involved with DMAS's relationship with the tribal providers for some time, as well as those who are new to the topic. As one of those new to the topic, I have learned quite a bit in the last couple of weeks, and there is still plenty to learn. To level set where we are, when DMAS started reimbursing tribal providers, it was anticipated that they would be providing a small number of clinic services exclusively to AI/AN eligible Medicaid members – and so our systems and processes were set up for that purpose. As we've learned, their portfolio of services and the population they serve has expanded considerably, and so our policies, processes, and systems need to be updated to align with that scope.


Because the solutions and changes will touch so many different parts of our operations and require a lot of interconnected decisions, we are going to organize

some short-term next steps to minimize overlap and keep us on target. We're going to start by splitting up into four teams, with different focus areas. The cognizant ELT members have reviewed these lists, but if you think someone needs to be added, please bring them into the conversation. For the teams – if you have meetings on this please include Hope Richardson as optional on those meeting invites. She will be handling project management for this, so keeping her in the loop will ensure we are up to date and can connect any dots across the teams.

Initial Teams:

- **Training and Communication to Tribal Providers:** Brian McCormick, Sara Cariano (or designee), Tiaa Lewis (or designee), Sevda Nixon, Jason Rachel (or designee), Nichole Martin (or designee)
- **Billing/Payment Concerns:** Sevda Nixon, Hope Richardson, Cat Pelletier, Eileen Miller, Nichole Martin (or designee)
- **Long-Term Solutions (specifically related to Managed Care):** Brian McCormick, Nichole Martin (or designee), Cat Pelletier, Jason Rachel (or designee)
- **Data Analysis:** Rashmi Gupta, Indu Veerangari, Nichole Martin, Deepa Harsh

The SharePoint site with the information and documents collected so far is here: Governor's Confidential Working Papers If you don't have access, please let Jessica Anecchini know.

The document laying out the questions and next steps for each team is on that site, and here is the direct link:  Tribal Workgroups.docx

We are scheduling a status update meeting for the week of 6/17. In the document you will see some expectations for what each team will bring to that discussion.

If you have any questions, please reach out to Hope and I so we can help clarify or connect the right people across the agency who are working on this.

Thank you all so much.

Jeff

Jeff Lunardi

Chief Deputy Director

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